

Sunvil  
sailing

real  
sailing

greece, turkey & croatia





# What Makes Sunvil Sailing So Different?

Sunvil Sailing offer a range of holidays in the Ionian Islands of Greece by providing an informally relaxed introduction to sailing in some of the most gentle non-tidal sailing environments in the world. You can wander from island to island, village to village, taverna to taverna at your leisure. Sunvil Sailing's philosophy is a simple one - they give you the opportunity to learn to sail while simply wandering around the beautiful Ionian Islands on a comfortable yacht, even living the dream in the friendship and security of a flotilla.

Their relaxed itinerary coupled with instruction, the warm seas, spectacular islands and the reassurance of caring, well-equipped lead crews ensure that your holiday is a fabulous one and a great trip to remember. When you turn off the engine and put that instruction in place as you drift along under sail, you will begin to understand what a "real sailing holiday" is all about.

So if you do want to learn to sail somewhere nice and warm and sunny like the Ionian, your first contact point would be Allan Gauci. Years ago he set up what is now Sunvil Sailing and he and his very competent band of skippers have taught countless would-be sailors how to sail and have a lot of fun at the same time.

## So Who is Allan Gauci?



Allan has been in this game for many years and calls himself a Mediterranean mongrel.

Of Maltese, English, Lebanese, Greek and Italian parentage, he grew up in Egypt and has some impressively frightening stories of how, as a child in 1956, he was passed through a bathroom window to escape soldiers when the British were turfed out of Egypt by Nasser.

"I love Greece", says Allan. "They invented democracy here, y'know", he proves it with a great story, one of many, about when he was in the Greek Merchant Navy. As a new recruit he found the toilet in his cabin was blocked (*You see, it even happens on big ships let alone yachts*).

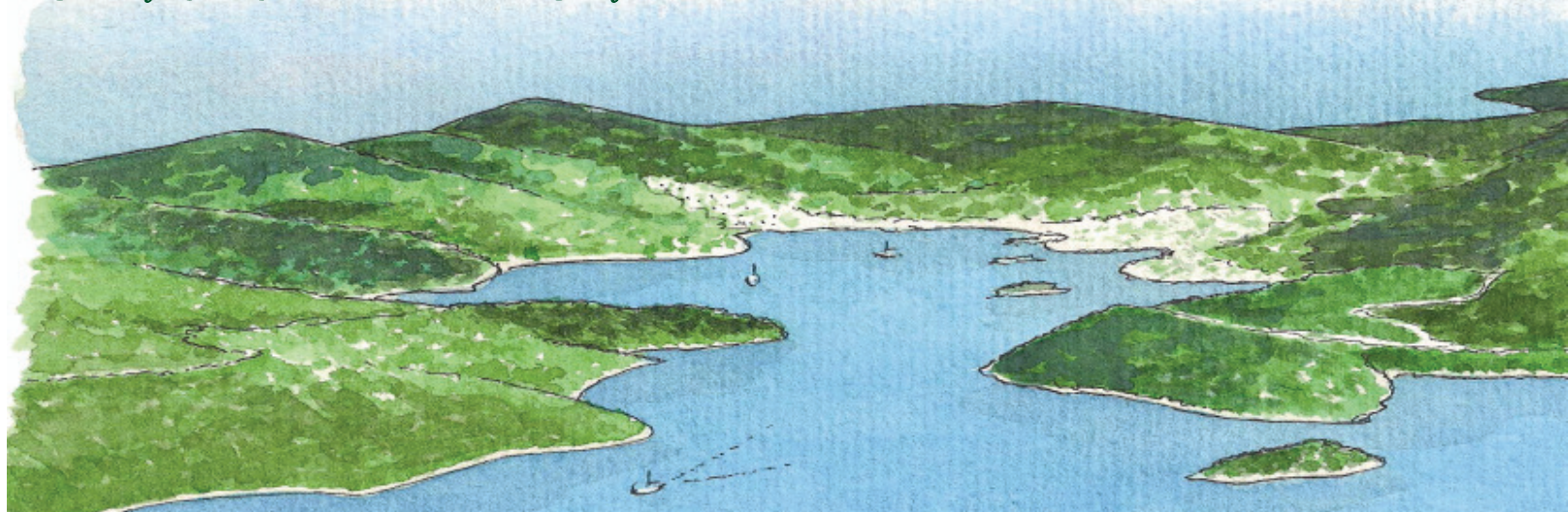
He went to the captain to report it and was told to wait in his cabin and someone would come along shortly to unblock it.

Five minutes later the door opened and a bucket and brush appeared, closely followed by the captain. *Nobody else!*

Rolling his sleeves up and getting down on his knees the Greek captain, the Master of a cargo vessel of several thousand tons, rolled his sleeves up and proceeded to use the usual method of unblocking the toilet. Within minutes he was flushed with success. Turning to Allan with a grin he held out the bucket and brush, he said "There. It's cleared, now you know how to do it the next time." "That's democracy in action" says Allan.

The "**Great Thing**" about Sunvil Sailing Holidays and especially Allan Gauci's leadership is that their sailing courses operate on the same democratic principles, **of course they do**.

### Something About Allan and His Greek Island Sailing





# About a Sunvil Sailing Holiday

Beautifully Crystal Clear Waters Ab

## What is so special about Sunvil Sailing and what will this Holiday provide?

Just imagine cruising along in the sunshine on a yacht, dropping anchor for a swim or snorkel in the warm, clear waters of a beautiful bay. Perhaps taking a stroll on the deserted beach of a tiny uninhabited island or discovering exciting, historic towns, tasting the local cuisine and mixing with the friendly people.

Sunvil Sailing Holidays provide the ultimate balance between independence and unobtrusive support while sailing. Our specially chosen itineraries ensure you visit some of the best anchorages in the sailing area, while still allowing you to take as much time for free sailing as you like.

However you want to spend your sailing experience enjoying yourself, we'll make sure you sail safely and have a great time.

For those "first timers" the only way to go is to join others who are like minded and go flotilla sailing.

## We tailor make the holiday to suit you

The ultimate in social sailing is in a flotilla. A great option for couples, singles and groups of friends with a taste for adventure. A holiday with Sunvil Sailing is an informal, relaxed and unique experience. This is a holiday with a difference, seeing somewhere new every day without having to pack and unpack or pay extra travel or hotel expenses.

Sailing with many other yachts, your lead crews will sail with you and provide a flexible itinerary to follow that includes suggested anchorages to visit during the day or to moor for the night, ensuring you see the best of your chosen sailing area..

## But, I've never sailed before?

Am I too young or too old? Too fat or too thin? Too tall or too short? The simple answer is that people of all walks of life go on sailing holidays. We are there to show you how to do it and gain the most out of your experience while at the same time having fun learning something new, or just brushing up on a passion that you enjoy. There are no hard and fast rules about coming on a sailing holiday and our teams are more than experienced to be able to take you to another level while maintaining your safety, fun and comfort. With many routes to choose from, there is always some self discovery while on this type of holiday.

## Something about the Venues?

We're passionate about creating the perfect holiday experience for you. Whether you prefer all out action on the water or prefer relaxation and rejuvenation, our sailing holidays have something to suit everyone.

Choose from one of three main destinations: **Greece**, our main venue, **Turkey and Croatia**. All three countries are distinctly different, but all offer unrivalled activities, distinctive cuisine and great accommodation for both the novice sailor and those who prefer to keep their feet on terra-firma.



In Greece, our many types of sailing holiday operate from the Hotel Armonia, near Nidri on Lefkas - one of the Ionian Islands - where we have our own pontoon directly outside the hotel on which our yachts are moored. There's also the option to meet up at agreed destinations for dinner, beach picnics etc. and to take part in fun regattas and other social events.

Many flotilla enthusiasts say that this is what makes a flotilla trip so special - meeting people with similar interests and sharing the excitement of discovering new sailing areas together.

Some people return to our base at Nidri year after year to explore the same sailing area, keep in touch with flotilla friends and often to book future holidays together. Others prefer to try a new area each year.

Lefkas is often hailed as the 'sailing capital' of Greece and with good reason.

The sheltered waters, favourable wind conditions and safe anchorages, in the heart of stunning island scenery, make this part of the Ionian Sea ideal for both the novice and experienced sailor.

The air holidays in this brochure are ATOL protected by the Civil Aviation Authority. Our ATOL Licence number is 808. All sailing accommodation only holidays are protected through our bond with AITO Trust.





## Sense Exhilaration from the Spray

### Learn to sail whilst living aboard a yacht and cruising the Ionian Islands

Your yacht is part of a group of yachts with a mix of people on board - from novices to experienced sailors - which makes for a lively social side to the holiday, especially when we all meet up in port in the evening.

Learning to sail in the Mediterranean is infinitely preferable to learning to sail off the British coastline and having to contend with the vagaries of the UK weather and the tides - the Mediterranean is tideless, making sailing much easier and more pleasurable. Sunvil Sailing's teaching programme is designed to be relaxed and informal - we don't forget that you are on holiday - while ensuring that you follow the general syllabus laid down by the majority of the international yachting organisations. You can thus gain certification that will usually allow you to sail on other occasions and in other locations.

For example, **Non-Tidal Yacht Skipper Certificates** (Gold Seal - for those aged 16 and over) demonstrate that you can skipper a yacht in a safe and seamanlike manner in non-tidal waters in daylight hours.

The **Non-Tidal Yacht Crew Certificates** will ensure that you will be a useful assistant in the preparation and running of a yacht when at sea and also when ready to enter and leave port (Silver Seal - it can be gained by those aged 12 and above).

Cadets (Bronze Seal - 9 to 12 years old) can gain the Introduction to **Yachting Seal**.

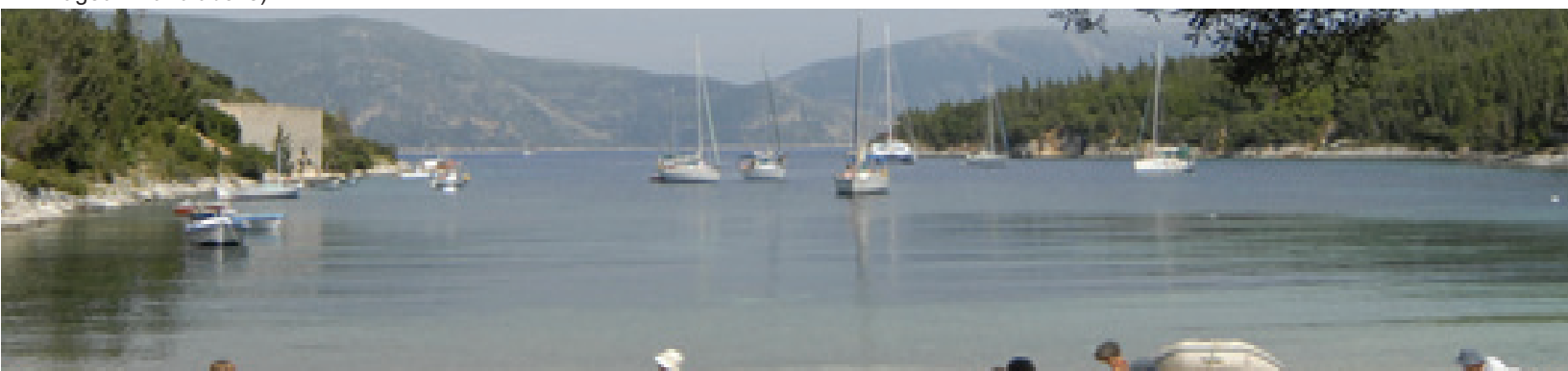
The time taken obtaining these certificates depends on individual ability and keenness on the part of the participants.

Learning how to sail involves all aspects of living on and managing a yacht - preparation of lunches, cleaning and tidying up are duties shared by all on board. Evening meals are normally taken at a taverna, although you have the full use of the on-board facilities should you wish to prepare your own meals.



Space limitations on board mean that our courses are based on two people sharing a cabin. Travellers can choose to share a (same sex) cabin or to pay a single cabin supplement if preferred.

On the first day's learn-to-sail course, there is a very comprehensive safety briefing before departure. The workings of the yacht, the engine, handling the boat under power, sail controls etc. will all be explained while the prior experience of the team on board is assessed. The yacht then makes its way along the coast to the first time stop and swim of the week in a private bay - one of the main joys of sailing your own yacht.





# Sailing Progression

Enjoy the Local Cuisine

## Relaxing into Sailing

After lunch, the afternoon will probably be spent sailing, letting everyone get the feel for the yacht in its natural environment.

Arriving in port on the first day, around 1730/1800 hours, you will have gained a much better understanding of the mysteries of sailing and will be ready for a long, cool drink. Mornings tend to bring lighter winds - perfect for practising and teaching. After lunch, the brisker afternoon winds make for great sailing. Evenings are spent in port. During the course of the week, the complete beginner to sailing will be shown how to tie knots correctly as well as general rope handling, how to steer a boat under both sail and power, how to handle the sails, mooring and anchoring, basic navigation and all the other sailing functions which lead to gaining the Yacht Crew Certificate (non-tidal). Those with prior dinghy/yacht/boating experience will be taught how to develop their skills, with more advanced techniques, to gain (depending on the individual ability) the Yacht Skipper Certificate (non-tidal).

Daily distances on the lead flotilla yacht (also one of the training yachts) are relatively short, and we are usually moored up for the day by late afternoon, having anchored in a secluded bay for lunch and a swim although, occasionally, lunch may have to be taken on the move.

If you are taking a two-week sailing holiday and if at least one of your group has some previous boating experience, you may wish - after spending the first week on the tuition yacht - to take a yacht yourselves for the second week, sailing as part of the flotilla.

It's an excellent way to learn - all the group benefits from the first week's training and those wishing to become skippers can take the lead during the second week, all the while under the watchful eye of the overall flotilla skipper and instructors on the other yachts. Such skippering experience makes it much easier to upgrade to a full tidal skipper / ICC certificate at a later date. Another popular two-week combination is to spend the first week of your holiday on the learn-to-sail yacht and the second week ashore, either on Lefkas / Meganisi Islands or at our resorts of Parga / Sivota on the mainland.

## Skippered Charter

You may not wish to learn to sail, but like the idea of sailing around the Ionian islands, partaking in the social life of the flotilla, with friends or family who are learning to sail. If so, you are welcome to join our live-aboard flotilla with them. While you may be asked to lend a hand when necessary, the rest of the time you can relax, enjoy the scenery, read and daydream about the countless historical and mythological tales originating from these Greek waters.

## Two-Day Introduction to Yachting / Flotilla Brush-Up

Not everyone wants to take the plunge and commit themselves to living on a yacht for a week when they have not done anything like that before - hence our **shore-based yacht courses**. This option is highly suitable for families with children to keep occupied! To be able to sail at any time during a holiday on Lefkas (we recommend staying at the Armonia Hotel at one of our nearby properties, otherwise car hire will be necessary), these two-day sailing courses can easily be combined and offer considerable flexibility.


In two days, they provide a yachting taste which can lead to Level One and Level Two keelboat certification.



Our main aim besides your holiday is to teach sailing with all courses handled by “**professionally experienced and friendly instructors**”. These teachers are all energetic, enthusiastic and fully qualified commercial yachtmasters so we can offer the full range of courses for those new to sailing to the Ionian islands.







Enjoy the Sweetness of Sailing

## Brush-up Courses and Flotilla Sailing

The courses start at 0930 hours and end at about 1730, with either a lunch time stop at a nearby port or a picnic taken at anchor in a quiet bay where you can enjoy a swim. This option then leaves you free on the days you are not sailing to relax by the pool, rent a car and explore, take an excursion or participate in the many activities Lefkas has to offer (scuba diving, water-skiing, motor-boat rental, horse riding etc.).

Our **brush-up course** for the rusty but experienced and certified skipper and crew might suit, for example, a family where the parents used to sail or take flotilla holidays regularly before the advent of children and who now wish to introduce their family to the joys of sailing. Any number of two-day course units can be booked, depending upon how rusty the sailors are. For the second week's holiday, the duly refreshed skipper and crew can take out one of the flotilla yachts.

## Flotilla Sailing

Flotilla is a group of yachts sailing together with an experienced skipper/engineer on board a tuition yacht, which leads the flotilla. Flotillas vary in size from up to six yachts, with at least one lead/instruction yacht to about 10 yachts with two or more instruction yachts.

As our flotillas are a cross between a traditional flotilla (with a dedicated lead boat) and a bareboat charter, we do expect participants to be certified and able to manage most routine situations, such as mooring up in port.

However, if unsure about what to do, one of the lead yachts won't be far away to give advice on the radio/mobile phone or assist once they arrive on the scene. Because we ask for a certain level of skippering ability, this also avoids having to come into port early to ensure quayside slots, and means that we can stay out later in order to enjoy the afternoon wind.

Flotillas give a sense of security to those new to skippering (or who are in an area that's new to them) because the experienced lead crews oversee the sailing and are there in case of any emergency.

Our flotilla yachts range in size from 31 to 50ft. We are covered by a local 24 hour emergency breakdown service in case of any problems encountered whilst free sailing. Flotillas offer the opportunity for experienced skippers to bring friends and family along for the social side of a sailing holiday, and there is always the option of sailing independently from the flotilla - perhaps at the end of the first week - or of sightseeing on land from port. Another option is a villa-flotilla holiday, with a week ashore at a wide choice of accommodation available from Sunvil Specialist Greece and Greek Islands Club linked with a week's flotilla sailing. ([www.sunvil.co.uk](http://www.sunvil.co.uk))

## Share-a-Yacht / Pot-Luck & Specials Itinerary Holidays

These are mostly available at off peak times during the sailing season. The share-a-yacht / pot luck option is perfect for experienced sailors who are travelling solo, or who perhaps cannot get enough friends together to charter a yacht between them. We study booking forms carefully to match our customers with suitable shipmates.

Special itinerary holidays include a cruise and sightseeing flotilla for example to the Sea of Corinth, where we take days off from sailing in order to visit

classical sites such as Olympia, Delphi and ancient Corinth. We often have a few places available on our lead yacht on the cruise or sightseeing flotilla for those wishing to leave sail or to be on a **'skipped charter'**.

To receive up-to-date news about our pots and specials please send an e-mail to [allan@sunvil.co.uk](mailto:allan@sunvil.co.uk) asking to be put on to our newsletter database and you will receive this information before it goes to the national Press. These packages normally book very quickly.



## Day Boats

If staying ashore, we also have day boats for hire (for experienced sailors). These are yachts with an out-board engine. You have a cruising range of about ten miles which comfortably take you to some neighbouring islands and across to the mainland; an area of quiet and interesting bays to explore as well as many pretty small harbours to visit. They are licensed for a maximum of six persons and are available from 0900 - 1730 hrs.

**They have to be pre-booked.**







Get Away on Your Own or with Compan

## Ionian Bareboat Charter

As already mentioned we operate a cross between a traditional flotilla and a bare-boat charter. Clients on our flotillas are free to come and go from it as much as they wish provided they let the senior flotilla skipper know of their plans in advance so that he doesn't start worrying when they don't arrive in port that night. Likewise, if anyone wants to just bareboat and not take part in the flotilla in some instances we ask that you stay with the group for the first night away from base to reassure us that you are able to handle the yacht and the Mediterranean mooring techniques and also to make sure that you are happy with the yacht and its equipment. Depending on experience we may ask you to stay within an area from Palairos to Astakos along the mainland and then across to Poros on Kefhalonia and up to Lefkas Town on Lefkas Island. You are normally not allowed to sail to the West of Lefkas or Kefhalonia Islands or to sail at night. In case of any problems, whilst in our area and chartering a yacht from our fleet, either one of our lead yachts will come to your assistance or IBA, our 24 hour emergency breakdown service, can be called out.

## Sailing Experience and Certification

To charter a flotilla or bareboat yacht, the port authorities and our insurers require the skipper to have at least a practical day-skipper certificate or equivalent experience in both cases together with an ICC. (See Below)

At least one member of the crew must be experienced or certified to a minimum of competent crew level (must be able to carry out a man overboard manoeuvre under sail).

We can help you towards obtaining the necessary certification via one of our training courses the week immediately before you charter a flotilla yacht. If you are unsure about whether your sailing experience or certification is adequate, please discuss this with Allan Gauci or a member of his sailing team.



## The International Certificate of Competence (ICC)

The International Certificate of Competence (ICC) is a certificate of competence that has been developed in accordance with a UN convention to create a basic standard skipper's certificate that is recognised internationally. It is effectively the closest thing there is to an international driving licence for yachts or boats.

Anybody that wishes to start chartering yachts is strongly advised to get one of these. The biggest advantage of the ICC over other certificates is that even though they are only to a certain skippering level, they all follow the same standard and are recognised as national qualifications. More and more charter companies are therefore now requesting, either for insurance purposes or to satisfy government regulations, this particular qualification over others.

We are able to arrange ICC tests in the UK and Overseas. Please contact us for further details.

## Yachts & Dayboats may be left at our mooring at the Villa Mahera



## ...or you could simply relax by the Pool at the Hotel Armada





### Relax in the Bays of Antiquity

#### The Testing

The actual test consists of a practical boat handling assessment and then a short written paper on navigation, collision regulations etc. Anybody that has done one of our Flotilla Skipper courses would already satisfy all the boat handling requirements but, some extra study may have to be undertaken for the theory, particularly on the tidal elements. This is covered in our Log Book and the RYA Day Skipper Practical Handbook. A guide to the Test syllabus can be viewed online. The ICC test can be taken either prior to chartering a yacht or after obtaining our Non-Tidal Skipper Certificate. These are carried out by Martin Musgrove at Southwest Yachting ([www.southwestyachting.com](http://www.southwestyachting.com)) our recognised RYA sailing school in the UK. Alternatively, for those not citizens of, or residing, in the UK the ICC will have to be issued by their country's sailing organisation.

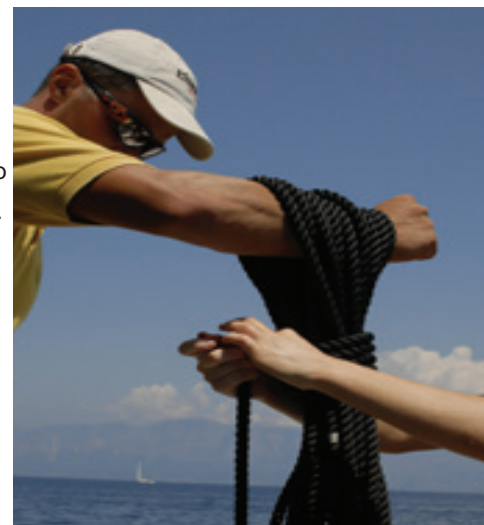
#### The Training Programme

The training that we offer follows the syllabus laid down by the majority of countries. We offer this programme because the recreational training syllabus is ideal for organisations like ourselves where we teach in a holiday environment. It is very important that we ensure that any training that we provide, follows internationally recognised standards and that we can issue appropriate, recognised training. Equally it is essential that we do not forget that most people choosing to do their training with us are also looking for a holiday, and that often in any group or family not everybody will eventually want to become a skipper. The syllabus is a modular system which offers a very flexible approach. Total beginners can easily be brought up to a Non-Tidal Yacht Crew level in a week. At the same time nobody is put under any pressure and you can be signed off just part way along the Crew syllabus allowing you to finish it later if you wish. Those with prior experience can quickly be assessed and then may be brought up to a Flotilla Skipper level within a week, if appropriate.

If not they can be assessed up to whichever skippering modules they have covered, allowing them to complete the skipper training at a higher stage. All tuition for these levels is on a holiday basis and you learn as the yacht goes from location to location as part of the holiday. The necessary theory is covered through practical exercises and general discussion as you go along, while all previous experience and knowledge, however obtained, is taken into account.

As part of your holiday you will be taught the points of sail, shown how to tie knots and handle ropes correctly, steer a yacht under sail and use power, handle the sails, mooring and anchoring, basic navigation, amongst the other things that lead up to gaining our Non-Tidal Certificate.

#### Feel the Adrenaline Rush!





Take a Sail Trip Through His

## The Greek Sailing Programme

On arrival, and after 17:00 hours, you will be shown aboard your yacht. Learn-to-sail clients will meet fellow students and their instructor, and flotilla/bareboat clients will be given a quick briefing about their yacht.

Having been shown everything you need to be able to sleep comfortably on the yacht that night, you will be free to explore Nidri and its range of cafes, bars and restaurants.

The first morning is the only late start - there will be a lot of last-minute details for our staff to sort out, including mooring demonstrations for skippers new to Mediterranean sailing techniques. At 0930 hours, the first time that everyone on the flotilla meets up, a comprehensive briefing is given.

After this, the learn-to-sail clients will be asked to familiarise themselves with the layout of their yacht, double-check that they remember where life jackets and harnesses are stowed, etc., while the flotilla/bareboat clients carry out their inventory checks.

The yachts are normally ready to leave at about 1100 hours. The first day's destination is not far away, to give everyone the chance to familiarise themselves with their yacht.

We are normally in port by 1730 hours and, after a cold drink and shower, we go for a meal together so that everyone meets up properly. We keep it simple and everyone pays their own bill. Most people enjoy the opportunity to discuss the day's activities with other members of the group. Sleep is rarely a problem on this second night aboard. We don't arrange group meals every night (unless by popular demand), but people get together among themselves and wander off to try different restaurants.

This sets the pattern for the week. The day starts with a short flotilla briefing at 0930 hours and most yachts will have left within an hour or so for their lunchtime destination. During the course of the week, we try to visit a different port or island every night, and there is always enough time to explore locally.

At the end of the week we organise a last buffet supper at the Hotel Armonia. This is for those clients who have participated in a flotilla or live-aboard tuition holiday. Shore Based and Bareboat clients are of course welcome to attend but need to book their place on site.

Those flying home will have their transport details confirmed; if the flight is in the afternoon or evening, we can store your luggage so we leave you free to enjoy your last few hours on Lefkas.

After a last night aboard, everyone leaves the yacht by 0900 hours on Sunday morning to allow staff and cleaners time to prepare it for the next clients. Those who are staying on the second week have a free day - options include a day by Armonia's pool, souvenir shopping in Nidri or maybe renting a car for some sightseeing on Lefkas.

## Central Ionian Islands Greece





# A Reality Check

## Give Yourself a Break and Have Fun



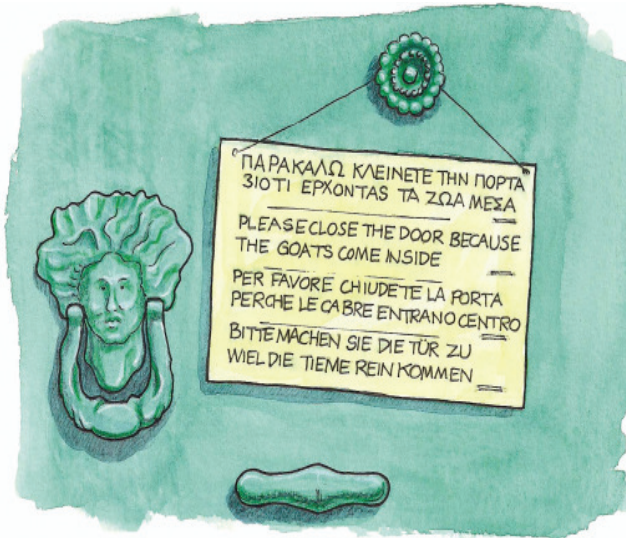
### A Little Reality

Yachting is not like a cruise on a luxury liner. There is very little privacy on a sailing yacht and it's you against the elements - boats have engines and electronics, which don't always mix well in a water-based environment. Mechanical and instrument failures are not surprising or unknown. Flotilla/Bareboat yachts are worked very hard, especially in the training environment, and although we do our best to keep on top of all repairs, sometimes this isn't possible. Minor defects that do not prevent you from sailing sometimes have to be left until we have more time. Any major defects which prevent you from sailing will, of course, be dealt with immediately either by our staff or IBA the local 24-hour emergency breakdown service we are contracted to, and you will be compensated for any lost cruising time in line with our terms and conditions.

Every day will be different or unpredictable. A sailing holiday is not for the faint-hearted. If, however, you have a sense of adventure, can accept that things may not always go according to plan, are good humoured and can imagine a camping holiday on water, then this is the activity for you - a real escape from routine and predictability.

As on a camping holiday, boats, like tents, can leak in the rain and get damp from condensation. You may experience unpleasant smells from heads and engines. Nature can intrude with the occasional stowaway rodent (the lead yacht carries traps) or grasshopper. In the sea, watch out for jellyfish and sea urchins. Ashore, wasps and mosquitoes can be a nuisance.

If this is your first experience of sailing you may prefer to start by participating in our shore-based instruction packages which will give you a good introduction to being on a yacht without living on it for one week. That said, sailing can easily become an addiction, warts and all, and we have very many clients who have been coming with us since we started (as **Allan Gauci/Activity Holidays**) in 1990.







## Stay and Sail

Spend a week on one of our sailing programmes and then a further week relaxing ashore. This can be in a Villa /Apartment / Hotel on beautiful Lefkas / Meganisi Island or Parga / Sivota on the mainland opposite Corfu. This is a holiday to please everyone in the family, from exhilaration of a yacht coming alive in a stiff breeze, or the tranquillity of a glass of wine drunk to the accompaniment of the crickets. A time to reflect on your week's sailing and look forward to a week of well-earned idleness, walking and exploring the island's countryside, villages and tavernas, and enjoying the hospitable company of the locals.

If, however, you would like your second week to be livelier, with bars, shops and a vast selection of places to eat, then choose the Armonia Hotel or one of our properties near Nidri on Lefkas Island.

We would recommend you hire a car and explore the Lefkas Island's many beaches, villages and bustling Nidri, the capital Lefkas Town, Vasiliki, the wind surfer's paradise, Agios Nikita on the west coast and many other interesting locations

If you don't see what you want on our websites ([www.sunvil.co.uk](http://www.sunvil.co.uk) and [www.sunvilsailing.co.uk](http://www.sunvilsailing.co.uk)) please talk to Allan about a tailor-made holiday that could fit around your particular requirements.



## Staying at Villa Mahera

Villa Mahera is directly on the sea front - moor your own yacht or motor boat alongside or our own deep water mooring.

This superb Villa offers everything you could possibly need for a relaxing and comfortable holiday. Whether you use it as a base to explore the Island of Lefkas by car and the surrounding Islands by boat or yacht (you can moor it outside the villa), or whether you just like to stay 'at home' and enjoy the magnificent sea views from the pool. Contact us to discuss renting this superb villa.

This rare three-bedroom waterfront exclusive property is located in the bay of Vliho in the picturesque village of Geni, across the bay from Nidri on Lefkas Island. A traditional fishing village with tavernas edging the sea front. It is in an ideal position for those who would like to hire a motor/sailing boat and have it parked right outside the property on its own private mooring. Activity Holidays Greece finished this villa to an extremely high standard. The first floor has outstanding views over the bay of Vliho. There is a large open plan split-level lounge and dining room, fully fitted Italian Mahogany kitchen, 1 master bedroom with en-suite bathroom overlooking the pool, and 2 further bedrooms, one en-suite and one with adjoining bathroom. Large balconies front the property overlooking the bay.



## Staying at the Armonia Hotel in Nidri

The Armonia Hotel and Apartments is a modern and comfortable complex at the sea front of Nidri village, in a peaceful waterfront location. It has an official '3 Star' category. The relaxed and popular pool has a covered area and poolside bar, serving delicious lunchtime snacks and meals. If you feel the need to sample the bars and restaurants in Nidri, the harbour and village centre are a little 10 minute stroll away along the quayside front.

## View from Hotel Armonia Veranda



## View from Villa Mahera Veranda





Master the Wind and Sea having Fun

## When You Arrive in Turkey

Sailing in Turkey is as much a real pleasure as a great adventure. From the bases in Bodrum and Fethiye you can sail along a major part of the south west and south coast of Turkey. You can visit magnificent gulfs such as Gökova -described by Jacques Cousteau as 'paradise on earth' - which is one of the most beautiful sailing areas on the Turkish coast, boasting numerous bays and coves. The scenery is breathtaking and the hospitality and warmth of the Turkish people will impress you.

The fleet comprises 41 yachts and catamarans, of which 23 yachts and catamarans are located in Bodrum and 18 yachts in Fethiye. The yachts and catamarans are extremely well maintained by a very experienced team of technicians.

The main base is situated in Bodrum marina on the south west coast of Turkey. The marina is in the bay opposite the historic St Peter's Castle, which is situated in the old town area with the sea surrounding its southern walls. From here the Gökova and Hisarönü gulfs can easily be explored, and are also very close to some of the Greek Islands and it's certainly worthwhile sailing in that direction with your yacht, catamaran or in a flotilla, to pay them a visit.

Bodrum is one of the most beautiful small towns on the Turkish coast (many people call it the St. Tropez of the Aegean) and the home port for many yachts and catamarans. You will find a pleasant harbour, delicious food, enjoyable life on terraces, shopping, and for those who want to take part in the night life there are lots of possibilities too. So you see Bodrum has everything to be a perfect place as a base for sailing along the south west coast of Turkey.

In Fethiye the marina also has a nice hotel with swimming pool. Fethiye is a pretty town on the slopes of Mount Mendos and surrounds the bay that it has given its name to.

From here you can explore the lovely near in the direction of Göcek, or make a longer Kalkan, Kas or Kekova which is famous for cophagi.

## The Happiness of Cruising on a Live-Aboard Yacht





Turkish Sailing is a holiday to Remember

## Turkish Sailing Packages

Sunvil Sailing will tailor make your package as you want it. Just let us know when you would like to go (Saturday for Flotilla/Bareboat and Monday for Bareboat); how long you would like to go for (sailing is week by week); number of persons in the party; preferred size of yacht (number of cabins/heads etc); experience/certification of skipper and at least one member of the crew. Flights for Bodrum are to Bodrum Airport, and for Fethiye the local airport is Dalaman - transfer approx 45mins in both cases. Most major airports in the UK and Ireland have flights to these two airports in Turkey - please let us know if you want a flight inclusive quotation.



Sailing Turkey



## You can Relax after Sailing in Croatian Waters



### Croatian Sailing Packages

Our partner in Croatia is based in Kastela (near Split) and Mandalina (near Sibenik). The nearest airport is Split with flights from London Heathrow. Thirty-Two Yachts and Catamarans are available from these two bases for bareboat and skipper charter. The latter also offers a skipper and hostess option.

Charters can be for seven and eleven/ten nights starting on a Saturday or Wednesday respectively (which ties in with the Croatia Airlines flights from Heathrow to Split). There are other flights from UK and Irish airports to Split and Zadar; but bear in mind that a one-week charter (seven-nights or multiples thereof) must start on a Saturday and Wednesday.

This area is known as the Central Dalmatia Coast and as such it is easy to cruise north to the Kornati Islands and especially the Krka National Park with its fabulous waterfall. The waterfalls are only a ten minute water taxi ride from the marina at Skradin. Close to hand and within generally short hops of each other are the islands of Brac, Šolta, Hvar and Vis with a maritime lifestyle, and a history and cultural legacy dating back to the Ancient times offering more than enough to see in a one-week itinerary.

The island of Brac is known for its beautiful pebble Beach Zlatni Rat in the town of Bol and it is one of the most famous destinations for surfing and kite-surfing on the Adriatic. Brac stone is also famous worldwide. It is mined only from Brac's quarries and local houses are built from it, as well as the most luxurious houses in the world such as the White house in Washington.

The island of Hvar, the sunniest island in Croatia is a favourite destination of the world jet-set due to its authenticity, preserved nature, peaceful bays, clean sea, great gastronomic delights and entertainment. During its long history many churches, palaces and villas have been built on the island, and a vineyard tradition, olive-growing and lavender fields are still preserved and are very much alive.

Vis, one of the most distant islands, is specific for its attractive villages such as Komiža and Vis with their old stone centres, small beaches and pine forests. The Fishing Museum in Komiža displays traditional wooden boats that were used for offshore fishing in the past.

Five miles further offshore from Vis, the island of Biševo is situated with a natural phenomenon occurring in the Blue Cave, which offers its visitors a chance to experience the extraordinary "glowing sea" effect.

The Kastela region with its mediterranean charm, picturesque landscapes and the unique composition of natural beauty has been attracting people since the prehistoric times. From ancient Greek sailors, Roman Perticians, Croatian kings, rulers, Venetian royals to the present lovers of sun, sea and mysterious legacies from the past. Once an ancient Greek port, a stopover point for Roman veterans and a summer place for Croatian kings is today a tourist resort and marina, carrying the same name.

Kastela is very specific because it comprises seven small settlements that have developed around seven castles and over the years into the city of Kastela. Along its long sandy beaches there are terraces and viewpoints, tennis sports grounds, surrounded by greenery and tamaris trees.







Visit the Dalmatian Islands of Croatia

As the winds are more variable and stronger here, than in our Greece and Turkey cruising areas, the level of competence of the skipper and crew needs to be higher. This area has over 1,000 spectacular islands (some are just large lumps of rock) but this means that the required level of navigation also needs to be higher. This is a fantastic sailing area for the experienced and adventurous skipper and crew; but would be daunting and trying for those with less knowledge of skippering and navigating yachts; where the flotilla option in Greece and Turkey would be better.

Sunvil Sailing will tailor make your package as you want it. Just let us know when you would like to go (Saturday or Wednesday - see above); how long you would like to go for; number of persons in the party; preferred size of yacht (number of cabins/heads etc); experience/certification of skipper and at least one member of the crew.

Please let us know if you want a flight inclusive quotation from London Heathrow with Croatia Airlines.



Sailing Croatia

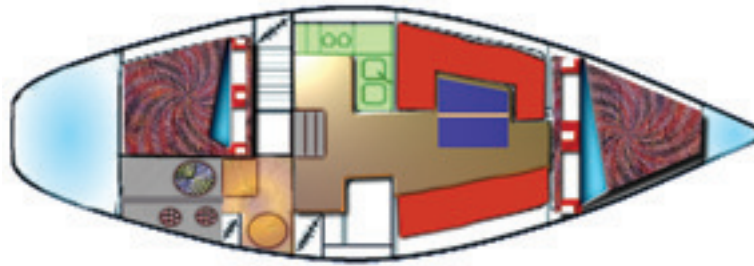


# Sample Yacht Plans

## See the Glorious Views from all Islands



The yachts featured are simply a broad sample of what is available at all three destinations - Greece, Turkey & Croatia. They will give you an idea of the accommodation available for the size of yacht. All yachts are newer than the year 2000 unless otherwise specified. The standard rigging is furling genoa and in-mast mainsail; any variations to this will be detailed. In some instances these yacht plans are of a similar yacht and the actual boat provided may have some variations.



Slab Reefing on Mainsail and Roller Furling on Genoa

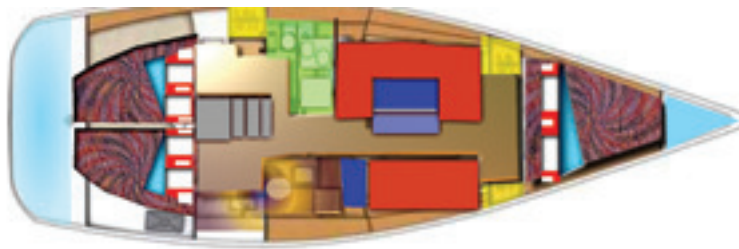
LOA	9.16/
Beam	3.35
Draft	1.60
Displacement	4.5 m
Engine	Yann
Sail Area	55 sq
Steering	Tiller
Bimini	Yes
Windlass	Yes
Deck Shower	Yes
Year	1987
Cabins (2) + Main Saloon.	
Berths: Optimum (4) Maximum (6)	
Toilet (1) Shower (1)	

### Discovery 3000 / 3000 Plus



LOA	6.4 metres
Beam	2.48 metres
Draft	.7 to 1.8 metres
Displacement	1.1 metric tons
Engine	6HP Outboard
Sail Area	25 sq. metres
Steering	Tiller
Cabins (1) inc. Main Saloon.	
Berths: Only licensed for Day-Sailing	

Slab Reefing on Mainsail and Roller Furling on Genoa



Single-Line Reefings on Mainsail and Roller Furling on Genoa

LOA	10.9
Beam	3.56
Draft	1.95
Displacement	5.10
Engine	Yann
Sail Area	70 sq
Steering	Whe
Bimini	Yes
Windlass	Yes
Deck Shower	Yes
Cabins (3) + Main Saloon.	
Berths: Optimum (6) Maximum (8)	
Toilet (1) Shower (1) + Hot Water	

### Activity 35



Slab Reefing on Mainsail and Roller Furling on Genoa

LOA	10.55
Beam	3.45/
Draft	1.70/
Displacement	4.8/5
Engin	Yann
Sail Area	60/7
Steering	Whe
Bimini	Yes
Windlass	Yes
Deck Shower	Yes
Year	1989
Cabins (3) + Main Saloon.	
Berths: Optimum (6) Maximum (8)	
Toilet (1) Shower (1)	

### Beneteau 211

### Gib'Sea 352/372

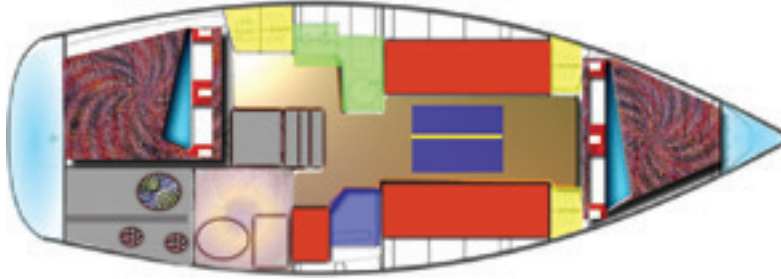
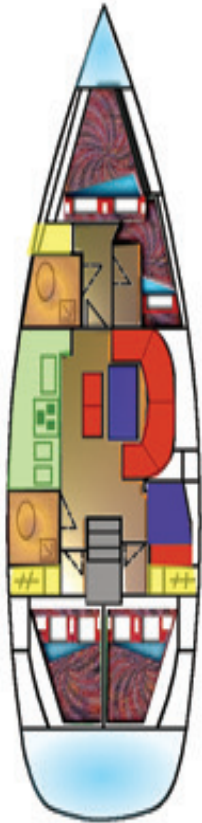




# Sample Yacht Plans



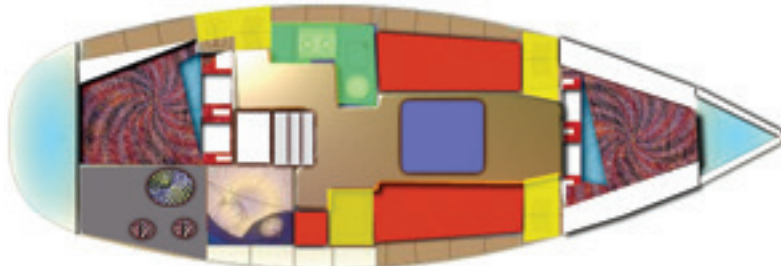
Just Relax and Listen to the



Slab Reefing on Mainsail and Roller Furling on Genoa

LOA	9.45
Beam	3.30
Draft	1.85
Displacement	4.6 m
Engine	Volvo
Sail Area	48 sq
Steering	Wheel
Bimini	Yes
Windlass	Yes
Deck Shower	Yes
Cabins (2) + Main Saloon.	
Berths: Optimum (4) Maximum (6)	
Toilet (1) Shower (1) + Hot Water	

## Bavaria 30



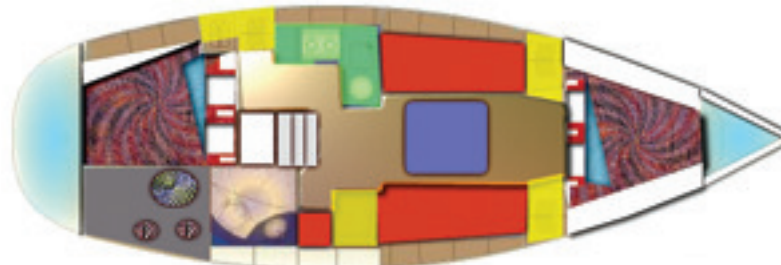
In-Mast Reefing on Mainsail and Roller Furling on Genoa

LOA	10.3
Beam	3.35
Draft	1.5 m
Displacement	3.75
Engine	Volvo
Sail Area	55 sq
Steering	Wheel
Bimini	Yes
Windlass	Yes
Deck Shower	Yes
Cabins (2) + Main Saloon.	
Berths: Optimum (4) Maximum (6)	
Toilet (1) Shower (1) + Hot Water	

LOA	12.71 metres
Beam	3.95 metres
Draft	1.70 metres
Displacement	8.5 metric tons
Engine	Yanmar 48HP
Sail Area	83 sq. metres
Steering	Wheel
Bimini	Yes
Windlass	Yes
Deck Shower	Yes
Year	1998
Cabins (4) + Main Saloon.	
Berths: Optimum (8) Maximum (9)	
Toilet (2) Shower (2) + Hot Water	

In-Mast Reefing on Mainsail and Roller Furling on Genoa

## Bavaria 32



In-Mast Reefing on Mainsail and Roller Furling on Genoa

LOA	10.65
Beam	3.48
Draft	1.85
Displacement	4.5 m
Engine	Volvo
Sail Area	59 sq
Steering	Wheel
Bimini	Yes
Windlass	Yes
Deck Shower	Yes
Cabins (2) + Main Saloon.	
Berths: Optimum (4) Maximum (6)	
Toilet (1) Shower (1) + Hot Water	

## Beneteau Oceanis 411

## Bavaria 34





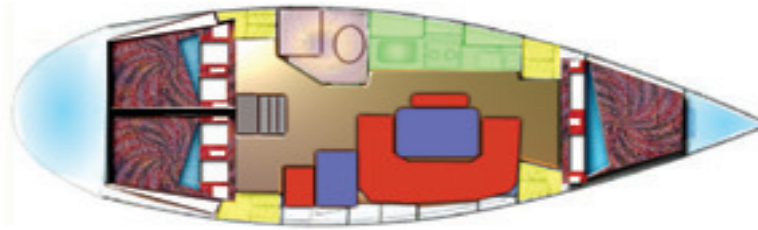
## Morning Sunrise in the Mediterranean Sea



LOA	11.4 metres
Beam	3.6 metres
Draft	1.55 metres
Displacement	5.5 metric tons
Engine	Volvo 19HP
Sail Area	63 sq. metres
Steering	Wheel
Bimini	Yes
Windlass	Yes
Deck Shower	Yes
Cabins (3) + Main Saloon.	
Berths: Optimum (6) Maximum (8)	
Toilet (1) Shower (1) + Hot Water	

In-mast Reefing on Mainsail - Roller Furling on Genoa

### Bavaria 36



In-mast Reefing on Mainsail - Roller Furling on Genoa

### Bavaria 37

LOA	11.35
Beam	3.80
Draft	1.95
Displacement	6.9 m
Engine	Volvo
Sail Area	72 s
Steering	Wheel
Bimini	Yes
Windlass	Yes
Deck Shower	Yes
Cabins (3) + Main Saloon.	
Berths: Optimum (6) Maximum (7)	
Toilet (1) Shower (1) + Hot Water	



In-mast Reefing on Mainsail - Roller Furling on Genoa

### Bavaria 39

LOA	12.14
Beam	3.97
Draft	1.85
Displacement	8.3 m
Engine	Volvo
Sail Area	82 sq
Steering	Wheel
Bimini	Yes
Windlass	Yes
Deck Shower	Yes
Cabins (3) + Main Saloon.	
Berths: Optimum (6) Maximum (7)	
Toilet (2) Shower (2) + Hot Water	



In-mast Reefing on Mainsail - Roller Furling on Genoa

### Bavaria 40

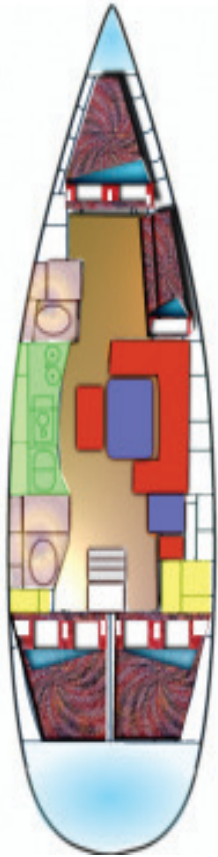
LOA	12.48
Beam	3.99
Draft	1.95
Displacement	8.2 m
Engine	Volvo
Sail Area	90 sq
Steering	Wheel
Bimini	Yes
Windlass	Yes
Deck Shower	Yes
Cabins (3) + Main Saloon.	
Berths: Optimum (6) Maximum (7)	
Toilet (2) Shower (2) + Hot Water	





# Sample Yacht Plans

Evening Sunsets in the Mediterranean



LOA	13.95 metre
Beam	4.25 metres
Draft	1.95 metres
Displacement	9.6 metric tons
Engine	Volvo 55HP
Sail Area	100 sq. metres
Steering	Wheel
Bimini	Yes
Windlass	Yes
Deck Shower	Yes
Cabins (4) + Main Saloon.	
Berths: Optimum (8) Maximum (9)	
Toilet (2) Shower (2) + Hot Water	

In-mast Reefing on Mainsail - Roller Furling on Genoa

## Bavaria 44



In-Mast Reefing on Mainsail - Roller Furling on Genoa

## Bavaria 47

LOA	14.68
Beam	4.45
Draft	2 met
Displacement	11.3 m
Engine	Volvo
Sail Area	100 s
Steering	Whee
Bimini	Yes
Windlass	Yes
Deck Shower	Yes
Cabins (4) + Main Saloon.	
Berths: Optimum (8) Maximum (9)	
Toilet (3) Shower (1) + Hot Water	



In-Mast Reefing on Mainsail - Roller Furling on Genoa

## Bavaria 49

LOA	15.4
Beam	4.46
Draft	1.8 m
Displacement	11 m
Engine	Volvo
Sail Area	123
Steering	Whee
Bimini	Yes
Windlass	Yes
Deck Shower	Yes
Cabins (5) + Main Saloon.	
Berths: Optimum (10) Maximum (11)	
Toilet (3) Shower (3) + Hot Water	



In-Mast Reefing on Mainsail - Roller Furling on Genoa

## Bavaria 50

LOA	15.4
Beam	4.55
Draft	2 me
Displacement	13 m
Engine	Volvo
Sail Area	123
Steering	Whee
Bimini	Yes
Windlass	Yes
Deck Shower	Yes
Cabins (5) + Main Saloon.	
Berths: Optimum (10) Maximum (11)	
Toilet (3) Shower (3) + Hot Water	





# SAILING ADDITIONAL INFORMATION

SAILING BOOKING FORM - PLEASE COMPLETE THIS SAILING BOOKING FORM IN ADDITION TO THE BOOKING FORM AT THE BACK OF THE BROCHURE

All the information requested must be supplied in order to satisfy our insurers and the local port authorities that issue the paperwork enabling our yachts to put out to sea. There may be an administrative charge for any missing information that we have to continuously chase up. Failing to supply this information could result in your not being able to participate in the sailing holiday once on site. Travel agents please note that this information also applies to you and we have to have the clients full contact details as requested on the main booking form. In the case of a group on a Learn-to-Sail holiday, we have to have the full contact details for everyone in the party, not just the party leader.

**Full Particulars of Holiday Booked:**

**Any Medical and/or Dietary Information of Importance:**

Flotilla/Bareboat skippers must have at least a practical skipper qualification or equivalent experience plus ICC. Where shore-based clients are participating in differing activities please denote the activity and the time spent on it alongside the name of the participant in the section headed 'Full Sailing Experience'.

Passenger Details (party leader first).						
Title	First Name (Must be as per passport)	Surname (Must be as per passport)	Date of Birth	Nationality	Passport Number	Full Sailing Experience and/or Qualifications. (Attach another sheet if necessary)

Full Contact Details for Clients on a 'Learn-to-Sail' course who do not live with the Party Leader. This is required for certification data.

First Name & Surname (as per passport):

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Address (inc. Post-Code):

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Tel. Daytime:

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Tel. Evening/Mobile:

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E-Mail Address:

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First Name & Surname (as per passport):

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Address (inc. Post-Code):

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Tel. Daytime:

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Tel. Evening/Mobile:

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E-Mail Address:

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First Name & Surname (as per passport):

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Address (inc. Post-Code):

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Tel. Daytime:

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Tel. Evening/Mobile:

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E-Mail Address:

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Please photocopy and attach if further names need to be supplied.

## Terms and Conditions relating to Holidays including any Sailing Elements

### Deposit:

A non refundable deposit of 30% is payable for sailing holidays in Turkey, Croatia and for yachts chartered-in from a third party company in Greece.

### Cancellation:

Where a 'yachting' element is part of the booking, the whole amount of the 'yachting' element cost is lost if cancelled within 48 days of departure. 'Yachting element' refers to Flotilla, Bareboat and Learn-to-Sail (both live-aboard and shore-based).

### Additional Clauses:

(a) To minimise delays to departure of yachts in Greece we will complete and sign the 'Greek Charter Party Agreement' on the charterer's behalf (copy available on request) together with 'Declaration of Charterer's Ability to Skipper a Yacht' now

agent and the charterer's signature (either as skipper or on behalf of the skipper) on our booking form (or electronic acceptance) confirms acceptance and agreement with this procedure. This will also apply to any similar procedure required in any of our other destinations.

(b) Please complete the medical section of the booking form honestly; any illness or disability does not necessarily preclude someone from taking part.

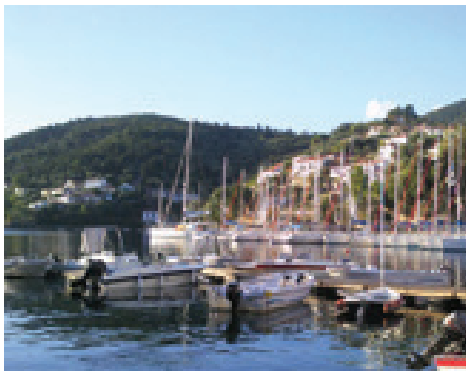
(c) The issuing of certificates is solely at the discretion of the instructor and reflects the student's ability. In all situations and cases the decision of the professional skipper(s) is final.

(d) A sailing week consists of six sailing days. In the eventuality of loss of sailing due to staff or mechanical problems, proven to be our responsibility, which exceeds six hours between 0900 hrs and 1900 hrs we will refund one sixth of the weekly yacht charter price paid for each day lost, or offer equivalent compensation. This is purely based on the charter price of the yacht and does not include any element

(e) We reserve the right to either prevent the charterer from taking a yacht out to sea themselves or to put one of our skippers aboard at the charterer's expense if the charterer's experience of skippering a yacht is not satisfactory or not as stated on the booking form.

(f) Our yachts are registered for commercial use in the country within which they operate, and all on-board safety equipment has to conform to that country's requirements.

(g) All descriptions and information given in our printed and electronic literature form part of our terms and conditions.





# Travel Insurance

For departures 1st November 2010 to 31st December 2011

We consider adequate travel insurance vital prior to any trip, and therefore make this a condition of carriage. We have negotiated a comprehensive cover suited to our holiday products. The premium for this insurance is in addition to the £125 booking deposit and will be shown separately on your Confirmation and Account Invoice. Should you not wish to take our travel insurance the deposit you pay remains £125. The cover you take should be at least as good, and you must tick the box 'NO' on the booking form and advise us of your Insurer's name, policy number (if applicable) and 24 hour emergency telephone number. Insurance premiums paid to us are non-refundable after a 14 day cooling off period. We would like to point out that, in the event of an emergency abroad, we are in a much better position to assist you quickly and efficiently if you have taken our insurance, as we know who to speak to for authority to take any action which may be necessary. It is the responsibility of each client to ensure that they receive a certificate of insurance from us and acquaint themselves with the terms and conditions contained therein. **Only UK and Republic of Ireland residents are covered by our policy.**

Our travel insurance has been arranged by Travel & General Insurance Company plc to specifically meet your needs on your Sunvil Holidays holiday. The cover is underwritten by Travel & General Insurance Company plc, except for Section K (Legal expenses), which is underwritten by DAS Legal Expenses Insurance Company Limited. Both insurers are authorised and regulated by the Financial Services Authority.

The schedule of the cover below sets out the cover provided by Sunvil Holidays tailored insurance. A policy document that fully defines the cover, conditions and exclusions will be sent to you with your booking confirmation. When you receive your policy, please take the time to read it carefully to ensure you understand what is and what is not covered, and that all activities that you may wish to participate in are included.

Please note our policy does not cover those aged 76 and over. We can suggest you try a policy issued by Age Concern - please contact them directly on 0845 601 2234.

**Please note that white water rafting up to grade 4, horse-riding (excluding competition and jumping) scuba diving up to a depth of 18 metres, whale watching and swimming with dolphins are all included in the above rates. If you wish to scuba dive up to 40 metres (and also have your equipment insured) you must take out the optional scuba cover at 135% premium. Premiums including insurance premium tax**

Europe Period	Per Person
Up to 5 days	£16
Up to 10 days	£19
Up to 17 days	£24
Up to 24 days	£26
Up to 31 days	£30

- 1) Children under the age of 2 on the date of departure - Free if accompanied by an insured adult
- 2) Children under the age of 18 on the date of departure . 50% of adult premium if accompanied by an insured adult
- 3) Family rate, 1 or 2 adults and up to 4 dependent children under 18 twice the adult premium
- 4) Adults aged 66 to 70 on date of departure . twice the adult premium
- 5) Adults aged 71 to 75 on date of departure two and a half times the adult premium
- 6) Optional additional Scuba cover +35% of basic premium
- 7) Optional additional adventure activities cover +50% of basic premium
- 8) We can suggest adults aged 76 and over contact Age Concern on 0845 601 2234.

## Annual Multi Trip Insurance

If you are a frequent traveller who travels more than two or three times each year you may want to consider our annual multi trip policy. Our policy offers great flexibility and a number of important advantages. If you are interested in purchasing our annual policy please contact tagconnect on 0845 408 0583 quoting 'Sunvil Insurance Premiums'.

## Premiums

Policy	including insurance premium tax	
	Europe	Worldwide
Single Adult	£50	£70
Couples	£90	£130
Family	£99	£135
45 day extension	£14	£18
60 day extension	£17	£23

Available for persons aged up to 65

Section	Sum Insured Per Person	Excess Per Person
<b>Standard cover</b>		
A Cancellation and curtailment charges	Up to £5,000	£50
B Curtailment (includes redundancy)	Up to £5,000	£50
C Emergency medical repatriation and associated expenses abroad	Up to £2,000,000	£50
Search and rescue benefit	Up to £50,000 £20 for each 24 hour period to a maximum of £500	£50 Nil
D Emergency assistance in the UK	Up to £2,000	£50
E Personal accident	Up to £15,000 (age limits apply)	Nil
F Travel delay	£40 first 6 hour period and £25 each subsequent 12 hours to maximum of £150	Nil
Abandonment	Up to £5,000 if delay of more than 24 hours	Nil
Missed departure	Up to £1,000	£50
Missed connection	Up to £1,000	£50
Industrial action	Up to £500	£50
G Personal possessions	Up to £2,500	£50
Single item limit	£400	
Valuables limit	£500	
Delay baggage (after 12 hours)	Up to £100	Nil
Travel documents	Up to £500	£50
H Personal money	Up to £250	£50
I Hijack	£50 for each 24 hour period to a maximum of £500	Nil
J Personal liability	Up to £2,000,000	£250
K Legal expenses	Up to £25,000	Nil
<b>Optional cover (available on payment of additional premium)</b>		
L Scuba diving - Section A and B extended (for dives over 18m plus 35% of basic premium)		
Additional adventure activities: Plus 50% of basic premium		
Excess waiver £5.00 per person. Catastrophe £5.00 per person		
Additional cancellation cover £50 per £1,000 of cover up to a total limit of £10,000 per person		

Winter sports cover included  
Business travel cover +£30  
Adventure activities and sports cover  
Golf cover +£20  
Scuba diving cover +£25

## Important Declaration

An insurance policy can only provide cover in respect of an event/occurrence which is sudden, unforeseen and beyond your reasonable control. Therefore any facts known to you, which could possibly result in you having to make a claim, must be disclosed otherwise you may not be covered. In addition, anyone named and insured under this policy must be able to make the following declaration (The legal guardian must make the declaration for anyone under the age of 18 years old):

1. I have not received treatment, including regular medication, within the last 12 months for any condition, nor at any time for any heart related or cancerous condition;
  2. I have not been seen by a specialist nor been admitted to a hospital overnight in the last 12 months (other than for regular check ups);
  3. I have not been diagnosed by a registered general practitioner as having a terminal condition;
  4. I am not waiting for, nor have the knowledge of, the need for an operation, hospital consultation nor any other treatment (including regular medication) nor investigations including the results of a routine test;
  5. I do not have any other pre-existing and on-going medical condition(s) that could reasonably be anticipated to give rise to a complication needing medical intervention prior to or during a journey (if in doubt check with your general practitioner);
  6. I am not aware of anybody for whom I would be covered for cancellation and curtailment, such as immediate family or travelling companions, suffering from any medical condition(s) within the last 12 months or at any time for any heart related or cancerous conditions;
  7. I do not know of any circumstances that could reasonably be expected to give rise to a claim under this policy.
- If you cannot make this declaration when you take out the insurance, you must contact Healthcheck on 0845 408 0585

A policy document that fully defines the cover, conditions and exclusions will be sent to you with your booking confirmation. When you receive your policy, please take the time to read it carefully to ensure you understand what is and what is not covered, and that all activities that you may wish to participate in are included. If it does not meet your requirements, please return the policy, proof of premium and any other relevant documents to us within 14 days of receipt and we will refund the premium in full, provided you have not travelled or made a claim.

Failure to comply with the terms & conditions of the policy may result in cover being restricted.

## Application for a European Health Insurance Card (EHIC)

If you are a UK resident, you are entitled to medical treatment that becomes necessary, at reduced or sometimes free, when temporarily visiting a European Union (EU) country. Only treatment provided under the state scheme is covered. However, to obtain the Card you will need to take a European Health Insurance Card (EHIC) with you.

## What is an EHIC?

In line with EU rules, all EEA (European Economic Area) countries are issuing the European Health Insurance Card (EHIC) as a replacement for the EEC Card. The EHIC gives the holder rights to treatment that becomes medically necessary during a temporary visit to EEA (European Economic Area) countries or Switzerland. People who are ordinarily resident in the UK can apply for an EHIC. Each individual travelling requires their own card.

## How long will my card last?

An EHIC will last for up to 5 years. You must renew your card up to 6 months before its expiry date, at any time after. The expiry date is printed on the back of your card.

## Who is entitled to an EHIC?

Any person who is ordinarily resident in the UK is eligible for an EHIC. However there are some restrictions depending on your nationality. Visit [www.dh.gov.uk/travellers](http://www.dh.gov.uk/travellers) or pick up a copy of "Health Advice for Travellers" booklet at the Post Office for further information. You must be over 16 years of age in order to apply. Residents of the Channel Islands and the Isle of Man are not eligible.

## Is there any charge for an EHIC?

There is no charge.

## Why do I need an EHIC if I have travel insurance?

The EHIC and holiday insurance are complementary and you are advised to have both. The EHIC covers some costs such as repatriation. Some insurance companies require you to have an EHIC. Some companies will waive the excess charge if an EHIC has been used.

## What does the EHIC cover?

The EHIC covers treatment provided by the state



# Booking Conditions 2011

## 1. Definitions

These conditions, together with the other information in our brochures or on our website (depending upon how you make your booking), form part of your contract with us, Sunvil International Sales Limited, registered number 984970. The signatory of the booking form accepts these contract terms on behalf of everyone named in the booking or added subsequently, and the words "you" in these conditions should be construed accordingly.

## 2. Booking

(a) There will be no contract between us until you have signed a booking form for bookings not made 'on-line' and paid the required deposit and we have issued a Confirmation Invoice. For web-site bookings, a contract is deemed to exist once an 'on-line' confirmation is issued. However, for bookings made within 56 days of travel (not in the case of web-site bookings), a contract shall be deemed to exist once you or your travel agent (the "Agent") have made the booking "definite" by telephone and we have confirmed full holiday details, including a Booking Reference Number.

(b) It is a condition of the contract that you will take out the travel insurance negotiated by us or an equivalent policy. Further information on travel insurance is in our brochure and on our website.

(c) Any services purchased locally, even if these are arranged by our representative or agent, do not form part of this contract.

## 3. Payment

(a) Any monies paid by you to the Agent will be held by the Agent on our behalf until such time as they are paid to us.

(b) The balance of the price is payable not less than 56 days prior to departure date. If the balance has not been paid by 48 days prior to departure, the booking will be cancelled and the cancellation charges set out in Clause 7 will be levied.

(c) Full payment will be due immediately for bookings made within 56 days of travel.

(d) No reminders or statements will be sent.

## 4. Special Requests

Special requests should be indicated on the booking form or requested in writing. We will try to arrange for special requests to be met, but cannot, and do not, guarantee that they will be unless a supplement is paid. Adding requests after booking may incur an administration charge.

## 5. Prices and Surcharges

(a) Prices stated are general indications of the likely price. But they can vary. The price you are given at the time of booking is the price to be paid.

(b) We reserve the right to vary the price of your holiday, after booking, in relation to changes in transport costs, including the cost of fuel, dues, taxes or fees chargeable for services such as landing taxes or embarkation or disembarkation fees at ports or airports, or the exchange rate applied to the particular package, or government action which affects prices. We will not vary the price of your holiday less than 30 days before the date of departure, but, if variations occur before that time, we will absorb or retain an amount up to the first 2% (excluding insurance premiums and any amendment charges) of your holiday cost. For variations greater than 2%, we will absorb the first 2% in the cases of increases, but will not retain it from refunds. Where a surcharge or refund is payable, there will be an administration fee of £2 per person.

(c) If we impose a surcharge which means paying more than 10% of your holiday price, you will be entitled to cancel the holiday with a full refund of all monies paid to us except for any premium paid for insurance and amendment charges. Should you decide to cancel because of this, you must exercise your right to do so within 14 days of the date of our surcharge invoice.

## 6. Alterations by You

(a) A fee of £25 per booking for a minor change (e.g. cancellation of car hire) or £25 per person for a major change e.g. name change, change of accommodation or change of dates to earlier or later in the season) will be charged for each amendment requested more than eight weeks before departure to a confirmed booking. Any alteration requested within eight weeks of departure will be treated as a cancellation of the original holiday (attracting cancellation charges) and a new holiday booking.

(b) If you are prevented from taking up your booking by illness, jury service, redundancy, unavoidable work commitment or the death or serious illness of a close family member, you may transfer your booking to another person acceptable to us provided that:

(i) the transfer is requested in writing at least one week in advance of departure;

booking, any balance due for the booking and the appropriate administration fee which will be £25 per name-change, plus all charges of whatever nature levied by our suppliers. You should be aware that some suppliers, particularly airlines, may charge a 100% cancellation fee and the cost of a new ticket; and

(iii) the person taking over the agreement agrees to be bound by the booking conditions.

## 7. Cancellation by You

(a) Should you wish to cancel the holiday, this must be done in writing to us. A written notification must be received by us by recorded or registered mail. No cancellation will be effective until such written notice is received by us. You will be liable to pay the following cancellation charges:

Cancellation period: **Charge as a percentage charge before departure of total invoiced cost**

49 days or more	Deposit only
48 - 29 days	30%
28 - 22 days	45%
21 - 15 days	60%
14 - 8 days	80%
7 - 0 days	100%

In addition any 'yachting element' booked from our sailing programme will be charged at 100% if cancelled within 48 days of due departure date - See Page 20

(b) We reserve our right to pass on to you any cancellation charges imposed by our suppliers which are in excess of the cancellation charges set out above. In particular for cruises and/or any "bought-in flight element" (i.e. that you are booked on nonstandard Sunvil flights, scheduled or chartered, for which a higher deposit is required) will be charged at 100% cancellation fees for the flight.

(c) Insurance premiums are non-refundable.

(d) Should one or more members of a party cancel, it may increase the per person holiday price of those still travelling.

## 8. Alterations and Cancellation by Us

(a) If we make a major alteration or cancel the holiday after the booking has been confirmed but before departure, you will have the choice of:

- (i) accepting the cancellation or alteration;
- (ii) taking another available holiday with us (if it is more expensive you must pay the difference, but if it is cheaper we will make an appropriate refund); or
- (iii) (in the case of a major alteration) cancelling the holiday and receiving a full refund.

(b) A major alteration is a change of airport (except between airports serving the same city), a change of flight time of over 12 hours, a change of area, if this results in materially different facilities and/or anticipated experience, or a change to lower grade accommodation for a substantial part of the holiday. (Substantial means 25% or more of the nights spent in-country.) Any other change is a minor alteration.

(c) If you decide to cancel because of a major alteration or if we cancel a holiday for any reason other than Force Majeure (please refer to clause 9) or Low Bookings (please refer to clause 8(e) below), we will pay compensation as follows:

Period before scheduled departure when major alteration or cancellation Compensation per fare is notified paying passenger	
More than 56 days	Nil
56 - 29 days	Nil
56 - 29 days	£20
28 - 14 days	£30
13 - 0 days	£40

Please note that compensation payments relating to a child place for which you have paid a child price are half the amounts shown (up to half the child price paid). There are no compensation payments payable to those travelling on "free child places", "rfree group places" or infants.

(d) Low Bookings is where an insufficient number of people have booked the arrangements to make their operation financially viable in the advertised form. We will never cancel a holiday because of Low Bookings less than 42 days before departure.

(e) If there is a minor alteration, we will try to notify you, although we are not obliged to do so, nor are we liable to pay compensation.

(f) If we become unable to provide a significant proportion of a holiday after it has commenced, we will make suitable alternative arrangements for you at no extra charge to you or, alternatively, arrange for you to be returned to your point of departure and to receive a pro-rata refund for any ground arrangements not received. In addition, if appropriate, we will pay you compensation of an amount which is reasonable taking into account all the circumstances. Compensation will not be considered appropriate, for example, in cases where a major alteration has to be made as a result of Force Majeure or Low Bookings.

## 9. Force Majeure -Circumstances Beyond our Control

Except where we say differently elsewhere in

control, we have to change your holiday after booking, or we, or our suppliers, cannot supply your holiday, as we, or they, had agreed, or you suffer any loss or damage of any description. When we refer to circumstances beyond our control, we mean any event that we, or the supplier in question, could not foresee or avoid, even after taking all reasonable care. Such circumstances will usually include, but are not limited to, war, threat of war, airport closures, epidemic, natural or nuclear disaster, terrorist activity, civil unrest, industrial dispute, bad weather (actual or threatened), change to Foreign Office advice to advise against travel to destination and significant building work ongoing outside of your accommodation (such as resort development).

## 10. Overbooking

In the very rare event of over-booking accommodation of which we are not aware before you depart, you will be offered alternative accommodation on arrival, which accommodation will be of a comparable standard if available. If the location and/or facilities of the alternative accommodation can reasonably be considered inferior to that originally booked, we will compensate you by paying you the difference in price, if any, between the two properties plus compensation of up to 5% of the original holiday price.

## 11. Accurate Descriptions

We make every effort to ensure that all resorts and accommodation offered in this brochure or website are described as accurately as possible and that all prices are correct. Changes, however, can occur and we reserve the right to make changes, in which case you will be informed, of any price change and any material descriptive change, at the time of booking or on your subsequent Holiday Confirmation Invoice. You should bear in mind that certain facilities, particularly sports, entertainment and excursions, are subject to demand at any given time. It would not, for instance, be reasonable to expect an excursion to run unless there is demand which makes its operation economically viable. If a hotel is equipped with centrally controlled air-conditioning, the period and time of functioning of the system is at the discretion of the hotel management.

## 12. Accommodation

(a) Accommodation which forms part of your booking may only be used by the persons named on the booking form. Subletting is not permitted.

(b) Pets are not permitted.

(c) You must observe the rules, if any, relating to the accommodation.

(d) You must vacate accommodation in most areas by 10 am on the day of departure. There may be some exceptions and these will be advised locally by our representative, agent or accommodation provider. Check-in is normally available from 4 pm onwards subject to hotel management discretion.

## 13. Conduct, Injury and Damage

(a) You shall behave properly throughout your holiday and, in particular, must not do or permit to be done anything which might lead to damage to any property, injury to any person, or violation of any contract of insurance.

(b) You will use, occupy and enjoy the accommodation provided as part of your holiday with due care and in a proper manner without allowing the accommodation to become unreasonably soiled. No items, fixtures or fittings shall be removed from the accommodation or left outside at any time.

(c) You will be responsible for the cost of repairing or replacing any lost, broken or damaged items, including lost keys.

(d) You will treat and speak to our employees and representatives in a reasonable and civil manner.

## 14. Travel Delays and Flights

(a) Flight times are provided by airlines and are subject to change because of such matters as air traffic control restrictions, weather conditions and technical problems. Flight timings are therefore estimates only and cannot be guaranteed. We will not be liable if a flight is delayed. In the event of a delay, airlines generally provide such refreshments, meals and accommodation as they deem appropriate. Where it is able to do so, we will use our best endeavours to ensure that appropriate arrangements are made. In addition, you may be entitled to claim under the flight delay section of our recommended travel insurance policy. As between you and any individual airlines, the airline's standard conditions of carriage will apply. These may limit or exclude liability in accordance with relevant international Conventions. Copies of these Conventions are available from us on request.

(b) Where a flight ticket is downgraded or a flight cancelled, delayed, or boarding is denied by any carrier in circumstances which would entitle you to compensation under the Denied Boarding Regulations 2004, then you are obliged to claim the appropriate sums pursuant to those Regulations from the carrier. Any

against the carrier and make a claim for compensation from us, we will not consider your claim until such time as you have made a complete assignment to us of any rights you have against the carrier.

(c) We have no control over how much leg room (seat pitch) airlines allow on their aircraft. No guarantee can be given as to a particular seat configuration on board as aircraft types vary. However, these seat pitches are standard throughout the airline industry and comply with current Civil Aviation Authority guidelines.

## 15. Travel Documents

General information concerning passport, visa and health requirements applicable to British Citizens is set out in the brochure or on our website. Such requirements, however, are subject to change and you are responsible for checking current requirements before departure. It is your responsibility to ensure that you comply with all applicable requirements and take with you all documents required for your holiday, including reentry into the UK. We will not be liable for any failure by you to discharge these responsibilities and you will have to reimburse us for any costs you incur as a result of such failure on the part of yourself.

## 16. Suppliers' Conditions

Our third party suppliers have their own booking conditions and conditions of carriage, and you will be bound by these, so far as the relevant supplier is concerned. Our suppliers' conditions will also apply to your contract with us, and in the event of any conflict between the suppliers' conditions and our conditions, the suppliers' conditions will prevail, save to the extent that any term in the suppliers' conditions is deemed to be invalid or unenforceable, in which event our conditions will prevail. Some of our suppliers' conditions may limit or exclude liability on the part of the relevant supplier, and, by virtue of their application to your contract with us, may also limit or exclude our liability to you, and they are often subject to international conventions. You can get copies of the relevant conditions if you ask us.

## 17. Our Liability

(a) Our obligations, and those of our suppliers providing any service or facility involved in your holiday, are to take reasonable skill and care to arrange for the provision of such services and facilities and, where we or our supplier is actually providing the service or facility, to provide them with reasonable skill and care. Compliance with applicable regulatory requirements (such as, for example, those of the Civil Aviation Authority) will be proper performance of us, and our suppliers', obligations. You must show that reasonable skill and care has not been used if you wish to make any claim.

(b) For claims which do not involve death or (personal injury,) we accept below, should be subject of your holiday a) not be as described in the brochure. If we accept liability, we will, subject to Clauses (e) and (f) below, pay you compensation of an amount which could be reasonably and properly expected, taking into account all the relevant circumstances (excluding any insurance premiums or amendment charges). Any sums received by you from suppliers such as from airlines due to the Denied Boarding Regulations 2004 (in this case sums paid by the airline constitute the full amount of your entitlement to compensation to all matters flowing from the airlines actions) will be deducted from any sum paid to you as compensation by us.

(c) For claims which involve death or personal injury as a result of an activity forming part of your holiday, we accept liability subject to Clauses (a) above and

(d) below. If we accept liability, we will, subject to Clauses (e), and (f) below, pay you reasonable compensation.

(d) We accept liability in accordance with Clauses (a) and (b) and (c) above and subject to Clauses (e) and (f) below except where the cause of the failure in your holiday or any death or personal injury you may suffer is not due to any fault on our part or that of our servants, agents or suppliers, and is either attributable to you, or attributable to someone unconnected with the trip and is unforeseeable or unavoidable, or due to unusual or unforeseeable circumstances beyond our control, the consequences of which could not have been avoided even if all due care had been exercised, or an event which neither we, nor our servants, agents or suppliers could have foreseen or forestalled.

(e) Where a claim (whether for personal injury or non personal injury) arises out of loss or damage suffered during the course of air travel, rail travel, sea travel, road travel or holiday accommodation, the amount of compensation you will receive will be limited in ac-

namely the Warsaw Convention as amended by the Hague Convention or any of the additional Montreal Convention concerning Carriage by Rail 1980 (as amended) or the Athens Convention 1974, the Convention for the Avoidance of Double Taxation 1973 and the Paris Convention for the Avoidance of Double Taxation 1978, the amount of compensation you will receive under these Conventions or any other international Conventions applicable to you.

(f) If you choose to issue court proceedings in respect of a claim against us, you must commence proceedings within 2 years of return from the holiday or, if you are claiming in respect of 2 years of first discovering the loss or damage, within 2 years of the date when our liability to you will first become known to you in respect of a sum of £100.

(g) You shall assign any rights you may have against any of our servants, agents or suppliers which is in any way connected with the failure of your holiday or a personal injury you may suffer. You shall agree to procedures of notification of compensation in Clause 18 below.

(h) Other than as set out above, you shall not be entitled to recover damages or compensation elsewhere in these conditions. We shall have no legal liability to you for any loss, damage, personal injury or death which you may suffer as a result of a claim against us indirectly from any aspect of your holiday.

## 18. Complaints

All complaints must be made to us in writing to the supplier of the service concerned, to give an opportunity to resolve the complaint. If unresolved, you should swiftly call us directly, (01443) 224111, (9.00am to 5.00pm, 7 days a week), (10.00am to 5.00pm, 7 days a week) for our Complaints Department. Failure to do so will result in your complaint being reduced or even excluded from our claims whatsoever against us. If you are not satisfied with the outcome of your complaint, you may refer it to the UK Consumer Ombudsman. Disputes arising out of your holiday, in connection with this contract, which have not amicably settled, may (if you wish) be referred to AITO's or ABTA's independent dispute resolution service.

## 19. Consumer Protection

The air holidays and flights in this brochure are ATOL Protected since we hold an ATOL licence granted by the Civil Aviation Authority. Our ATOL number is 2193. This will ensure that you are not left out of pocket and will arrange to refund any monies paid to us for an advance booking. For more information, visit the ATOL website at [www.atol.org.uk](http://www.atol.org.uk). All holidays are ATOL Protected only not including air travel by a bond through the Association of British Travel Operators (ATOL) or through a Travel Operator's Trust.

## 20. Data Protection

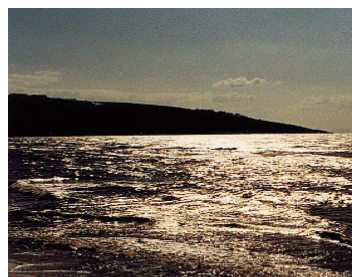
(a) Please be assured that we will take all reasonable steps in place to protect personal information. This information will only be used for the principal and to the relevant purposes of your travel arrangements. This information will also be provided to public authorities such as customs or immigration if required by law. Certain information may also be passed on to security forces.

(b) If you travel outside the European Economic Area ("EEA"), controls may not be as stringent as those in the EEA. Your information onto personal data for your travel arrangements. This information will also be provided to public authorities such as customs or immigration if required by law. Certain information may also be passed on to security forces.

(c) If you travel outside the European Economic Area ("EEA"), controls may not be as stringent as those in the EEA. Your information onto personal data for your travel arrangements. This information will also be provided to public authorities such as customs or immigration if required by law. Certain information may also be passed on to security forces.

## 21. Governing Law and Jurisdiction

This contract and any matters arising out of it are governed by the law of England and are subject to the jurisdiction of the courts of England and Wales.





# Booking Form

# Sunvil

sailing

Sunvil House  
Upper Square  
Old Isleworth  
Middlesex TW7 7BJ

Telephone : 0208 758 4780  
Facsimile : 0208 568 8330  
Web: [www.sunvilsailing.co.uk](http://www.sunvilsailing.co.uk)  
Email: [allan@sunvil.co.uk](mailto:allan@sunvil.co.uk)



NAME & ADDRESS (or Agent's stamp)	
Name	
Address	
	Postcode
Home telephone no.	Work
Mobile telephone no.	
Email address	

BOOKING NUMBER

TRAVEL AGENCY BOOKING
Agent Refs.
ABTA No .

<b>Important</b> - Please advise Party Leader's UK contact telephone no.
a) Within 24 hours of Travel
b) Whilst on holiday (& contact name)
<small>* Tick here to receive periodic emails of Sunvil promotional offers. Your email will never be passed to third parties.</small>

HOLIDAY DETAILS		
	1st Centre	2nd Centre
Departure Date & Airport		
No. of nights		
Resort		
Name of Accommodation		
Room/Apt. type (twin, studio etc.)		
Board Basis* (see below)		
<small>*SC =Self Catering; BB = Bed &amp; Breakfast; HB = Half Board; FB = Full Board; RO = Room Only</small>		

CAR HIRE	
Name of Lead Driver	
Group of Car	
No. of days	
Deliver to: Airport [ ] Resort [ ]	
Date	Approx time
Return to: Airport [ ] Resort [ ]	
Date	Approx time
Please note that the car hire charges are calculated on 24 hour periods.	
Delivery charges, if any, payable locally	

FOR OUR RECORD
Have you travelled with us before? Yes [ ] No [ ]
How did you hear of Sunvil? Newspaper/Magazine [ ] Search Engine [ ] Travel Agency [ ] Website* [ ] Guidebook* [ ] Personal Recommendation [ ] Tourist Office [ ] Email [ ]
*Please Specify

PASSENGER DETAILS (Party leader first)					
Name as written on passport - including middle names (Vital for airline ticketing**)				On Departure	
Title	Passenger's given names	Surname		Age	D.O.B.

Please logon to [www.sunvil.co.uk](http://www.sunvil.co.uk) and enter your APIS (Advanced Passenger Information System) data under 'MANAGE MY BOOKING'

\*\* We will use the names written hereto issue your airline tickets; please make sure they are correct as per your passport. Alterations to this at a later stage may incur charges. Note: Clients must advise us of any disabilities at the time of booking. Please refer to General Information.

INSURANCE			
Sunvil personal insurance YES [ ] NO [ ] It is a condition of booking that all travellers are fully insured before they travel, including 24-hour emergency medical cover with repatriation service. See brochure for Sunvil insurance cover details. If you wish to purchase insurance from us, then tick 'YES' above and include the premium within your deposit payment. An alternative insurance to ours should be every bit as good or better. If you prefer to arrange your own insurance, then tick 'NO'. In this case we need to know your insurance details in case of an emergency, so please complete the following:			
My insurers are	Policy No. (if applicable)	24 hour Emergency No.	Signed

\* Personal insurance: 1-5 days: £16; 6-10 days: £19; 11-17 days: £24; 18-24 days: £26; 25-31 days: £30. Supplements apply to clients aged 66 years and older. See brochure for details. Important: You must declare any pre-existing medical conditions when taking out Sunvil Insurance cover – please see Sunvil brochure for details.

PAYMENT
If booking less than 8 weeks before departure, the full cost of your trip is required. If booking more than 8 weeks before departure, a deposit is required. This is £125 per person (not including plus any additional charges quoted for non-refundable flights. Please also add our Insurance Premium (if you are taking our policy). Please advise us how you wish to pay: [ ] I wish to pay by cheque, and have enclosed (a) cheque(s) for [ ] payable to Sunvil Holidays. [ ] I wish to pay by credit, debit or charge card. As we are charged for this service by the credit card companies we must levy a 2% (for MasterCard & VISA) or 3% charge (for AMEX) of the amount being paid. This may change if credit card companies change their charges; we will advise you at time of booking. There is no surcharge for Maestro or Debit cards.
Payment by card (deposit or full payment) should be made by telephone – please contact 020 8758 4742. Or, log on to <a href="https://mybooking.sunvil.co.uk">https://mybooking.sunvil.co.uk</a> and enter your details online.

SPECIAL REQUESTS (incl. Airline Meals & Cots)
Although we will do our best to assist, Special Requests cannot be guaranteed unless a supplement is charged. Adding requests at a later date may incur a charge.

PRE-BOOKABLE
Activities Including watersports, boat hire, painting etc.

SIGNATURE (Party Leader)
Please read our Booking Conditions and General Information before signing. If under 18 years of age, the form should be signed by a Parent or Guardian. On behalf of the above named persons, I accept the Booking Conditions detailed in this brochure which form part of this contract. I agree that the personal data provided to Sunvil in connection with this booking may be passed to government authorities for border control and aviation security purposes.



# Sunvil

sailing

**greece**  
**turkey & croatia**  
since 1990

Sunvil House  
Upper Square  
Old Isleworth  
Middlesex TW7 7BJ

Telephone : 0208 758 4780  
Facsimilie : 0208 568 8330

Web: [www.sunvilsailing.co.uk](http://www.sunvilsailing.co.uk)

Email: [allan@sunvil.co.uk](mailto:allan@sunvil.co.uk)



RECOMMENDED BY



Learn to Sail and  
Skipper a Yacht

Flotilla Sailing

Bareboat Charter

Villa and Hotel  
Options

